

**Photography and Drone Services** 

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HOVER

## THANK CONSIDERING US!



At Hover Media Ltd, we aim to take you off your feet... We intentionally mean this both in the literal sense by using drones to capture aerial footage; and metaphorically with breathtaking imagery showing you a new perspective.

We marry together two fields which are unmanned aerial flying and professional photography/videography. With flying, our expertise allows a safe and legal flight, whilst performing high precision technical manoeuvres in complex environments. With photography, our understanding of light, composition and colour science allows us to capture beautiful images which are worthy to be shown by your company.

We keep things concise, simple and efficient and we will always try to make it convenient to you. Whether you prefer to arrange projects by email, hash it out over a phone/video call, or enjoy the tried and true face to face meeting, we are absolutely fine with any choice and will get the job done.

**Stefan Frizze** 

Founder of Hover Media Ltd



WE CAPTURE

STORIES AND EMOTION

HOVER

## DRONE SERVICES

REACH NEW HEIGHTS...



#### **PHOTOGRAPHY**

Raw photos taken and professionally edited, or quick basic jpeg images straight out of camera if that's all is required.

#### **VIDEOGRAPHY**

4k video with cinematic smooth movements.
Stabilised and edited.
Option to include music, voiceover and graphics.

#### **360 TOURS**

Virtual tours that can be viewed on mobile and desktop from anywhere. A bit like Google Street view, but includes interiors and features such as interactive signs objects.

#### **PROGRESS FOOTAGE**

Repeatable data capture to show before and after progress shots. Great for marketing and also a valuable asset to resolve disputes in a project.

#### **2D MAPS**

Orthomosaic maps which can be integrated into Google maps or CAD drawings. Other practical uses can include asset monitoring and documenting stages in construction.

#### **3D MODELS**

Generate DEMs, DTMs and dense point clouds to create a 'digital twin' which have wide range of practical industry uses.

## RESPONSIBLE DRONE PILOTS

#### **QUALIFIED**

All our pilots hold a GVC qualification and fly using a Operational Authorisation issued directly by the UK Civil Aviation Authority (CAA)

This asserts we are competent to fly drones up to 25kg above congested areas.

#### LEGAL

We fly legally using the authorisations granted to us. We have 5 million public liability insurance and additional aviation insurance that complies with regulation EC785/2004

#### **SAFE**

Our operations manual contains robust procedures and emergency actions to mitigate and minimise risk.

Additionally we operate in line with the CAA's standard pre defined risk assessment for commercial drone operations (UK PDRA01)

#### **PRICING**

We generally advise a time based approach for most smaller projects which don't require enterprise level technologies. This allows flexibility and caters well for changing requirements. We will provide an estimate how long the project will take beforehand. Any time not consumed is not wasted and can be carried forward onto new projects.

#### **RATES**

£350

£550

HALF DAY RATE - 4 HOURS INCLUDED

**FULL DAY RATE - 7.5 HOURS INCLUDED** 

Project based pricing is available on request.

For larger more complex projects involving additional staff or a lot of additional equipment, we will typically provide project based pricing.

DOXFORD PARK SUNDERLAND

# DRONE OPERATIONS

#### A TYPICAL DRONE OPERATATION

#### Pre flight

1 hour

We perform all the checks needed to ensure safe, legal and smooth visit.

This includes a pre site survey, weather monitoring, obtaining land and airspace permissions & preparing equipment.

#### On site

2 hours on site + travel

Arrival on site, induction on site survey, risk assessment, weather measurements, equipment setup, crew briefing, flight and data capture, debrief, disassemble equipment.

#### **Editing Process**

Typically 1-4 hours

Data extraction & backup, data cull and selections, editing (exposure, contrast, colour balance, sharpness, noise reduction and more), metadata updates, data rendering and export, uploading to cloud, configure sharing settings.

#### **RESULT**

Approx 12 - 30 edited images or approx 50 - 200 unedited images

Approx 12 1 min 4k video clips

Data available to download online from any device at full resolution, or via USB memory stick. Option to request editing changes, or make selections of preferred images for advanced editing.

## UPGRADES

#### **ENTERPRISE & CINEMA GRADE EQUIPMENT**

#### **ONLY PAY FOR WHAT YOU NEED...**

As standard, we operate with a DJI Mavic series drone, and a mid range Sony mirrorless camera with interchangeable lenses.

These tools are cost effective and suitable for most projects.

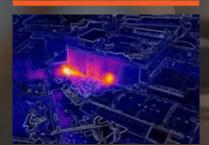
Occasionally, a project does requires higher quality equipment or software, which we will hire or purchase. These costs will be agreed and paid upfront before we proceed with the project.

### Cinema Quality Footage



If you plan to use footage on broadcast television or as part of a high end film production, we can liaise with the production team and hire equipment that produces footage to meet the production requirements.

#### Thermal, Infrared, RTK



Some projects may require enterprise technologies not on standard drones.

These types of jobs are typically for solar and power line inspections, search and rescue, agriculture and surveying.

### Mapping & 3d Models



Orthomosaics, DSMs, DTMs and DEMs are useful in construction and development can be overlaid on top of CAD drawings.

They can also be used to augment exiting work flows to improve efficiency, reduce waste and detect problems.

## ADD ON SERVICES

#### **BEYOND THE DATA CAPTURE**

#### **CLOUD HOSTED SOLUTIONS**

View images, videos, 3d tours, maps and more from any device, including mobiles devices.

#### **DATA BACKUP**

Secure automated backups. At least 3 copies of the data, with at least one copy off site at all times. Backup tasks are monitored for failures or missed data.

## SECURE SHARING WITH STAFF AND 3RD PARTIES

Wide array of features including password protected secure sharing, option for guest sharing and a approval/proofing tool for reviewing images.

### SOCIAL MEDIA & WEBSITE OPTIMISATION

In addition to the full resolution deliverable, we can provide an additional set which are optimised for each social media platform you use.
This will improve quality and allow your marketing team to focus on creating awesome material.

#### **ONLINE SALES**

We can create or integrate dedicated sales platforms designed specifically for presenting and selling products using the data captured. This includes digital downloads, prints & posters; and also merchandising such as t-shirts, mugs, bags and phone cases.

#### **EQUIPMENT REDUNDANCY**

Our equipment is regularly maintained and reliable meaning equipment failure is rare. We understand some critical projects cannot afford to be rescheduled. We can hire redundant equipment in advance if requested.





